

Siu-Ka-Pha Hospital



Committed & Dedicated to Serve

Multispeciality Hospital

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⊕ www.ssmhassam.org

SSMH/HR/Circular/2023/00133

Date: 1st Nov'2023

Job Advertisement

About the organisation: Siu-Ka-Pha multispecialty hospital is based on the vision of our trust Baba Saheb Ambedkar Vaidyakiya Pratisthan (BAVP), Aurangabad. We strive to provide affordable, accessible, quality healthcare and treatments to every commoner. In addition to providing acute care and emergency treatments, the ONGC Foundation stands with us to offer high quality tertiary care to people in need. Our hospital has 300 beds, the latest equipment, modern infrastructure and smart technology to provide comprehensive care to the people of Assam and other North East parts of India.

Position name: Sales head

Role Description: This is a full-time on-site role for a Business Development Manager at Siu Ka Pha Hospital, located in Sibsagar. The Business Development Manager will be responsible for identifying business opportunities and partnering with healthcare providers, insurance providers, and other relevant stakeholders to drive growth and revenue for the hospital. The Manager will also be responsible for managing existing relationships and collaborating with cross-functional teams to develop and implement effective strategies.

Education Qualification:

Bachelor's degree or higher in Business Administration, Healthcare Management, or a related field

Desirable Qualification:

- Excellent communication, interpersonal, and negotiation skills
- Ability to build strong relationships with healthcare providers, insurance providers, and other stakeholders
- Strong analytical skills and ability to make data-driven decisions
- · Ability to work effectively in cross-functional and collaborative teams
- Experience with project management is a plus
- Experience in the healthcare industry in northeast India is a plus

Experience: 12+ years with more than 7 years' experience in healthcare sales

Salary: Negotiable

- Interested candidates full filling the above criteria may apply through e-mail by sending the scan copies of updated bio data and all testimonial to <u>recruitment@medicitysibsagar.org</u>
- For more information, please visit www.ssmhassam.org
- Last date of submission :15th Nov'2023
- Contact No: 6913649028 (Timing 10 am to 4 pm) Mon to Sat

Human Resource Department Siu Ka Pha Hospital

